



CNS Eligibility Evaluation for Endorsement

1. General Company Requirements

- ☐ Company is legally registered in the United States and licensed to trade.
 - ☐ Has a physical office in the U.S.
 - ☐ Holds a valid Indirect Air Carrier (IAC) Certificate.
-

2. Operational Readiness

- ☐ At least two employees at the primary location hold a current IATA DG (Dangerous Goods) certification CBTA Function 7.3 Accepting Dangerous Goods.
 - ☐ Can submit 12 to 15 international air waybills (AWBs) issued by the applicant, showing at least 6 months of operational activity (at least two AWBs for month for the past 6 months)
 - ☐ Agrees to maintain up-to-date contact and administrator information in the CNS Customer Portal.
 - ☐ Have access to cargo handling facilities that comply with national security standards
-

3. Financial Documentation

Submit ONE of the following financial reports:

- ☐ Compiled, Reviewed, or Audited financial report by a licensed CPA.
- ☐ In-house financial report (with additional documentation and signed statements if publicly owned or disregarded LLC).

AND meet all the following conditions:

- ☐ Minimum Working Capital: \$30,000
- ☐ Minimum Tangible Net Worth: \$50,000
- ☐ Financials closing date is within 6 months of submission.
- ☐ Include Retained Earnings and Cash Flow statements.
- ☐ Include a signed Accountant's Letter.
- ☐ 3 months of bank statements showing an average ending balance of $\geq$ \$15,000
- ☐ Business credit report with a D&B Paydex Score of 60 or higher.



Special cases must also include (Review CNS Handbook for more details):

- ☐ Parent company's 10-Q or 10-K report (if publicly owned).
 - ☐ Statement from CFO/CEO regarding accuracy and GAAP compliance (if in-house/public).
 - ☐ Letter from CFO/CEO explaining structure (for disregarded LLCs).
 - ☐ Post-merger financials (if applicable).
-

4. Security Requirements (if applicable)

- ☐ Willing to provide an Irrevocable Standby Letter of Credit or Cash Deposit if minimum financial metrics are not met. (\$30,000)
 - ☐ Understands that LOC will remain until metrics are met and is reviewed before renewal.
 - ☐ Disregarded LLCs must provide LOC regardless of metrics.
-

5. CNS CASS USA Enrollment

- ☐ Will designate a CASS USA Administrator responsible for user management and billing/payment resolution.

If you meet all the eligibility criteria outlined above, we warmly invite you to take the next step toward joining the CNS community. Review our [Cargo Membership Handbook](#) to gain a full understanding of the endorsement process, and consult the [Endorsement Documentation Checklist](#) to prepare your application. Start your journey today and become part of a trusted network that drives excellence and innovation in the air cargo industry.