

CNS

PARTNERSHIP

CONFERENCE

Phoenix, USA
23-25 May 2022

PROGRAM

NEW CHALLENGES. NEW PARTNERSHIPS.

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Monday, 23 May

Golf Tournament & Welcome

06h45 – 07h30	Golf Registration & Breakfast Arizona Grand Golf Course	Sponsored by  SKYTEAM CARGO
07h30 – 12h30	CNS Partnership Golf Classic Arizona Grand Golf Course	Sponsored by  SKYTEAM CARGO
12h30 – 13h30	Golfers Luncheon Island Green	Sponsored by 
14h00 – 18h00	CNS Advisory Board Meeting (by invitation only) Camelback A Meeting Room	
14h00 – 18h00	Conference Registration Arizona Ballroom Foyer	Sponsored by  AIR CANADA CARGO
18h00 – 20h00	Welcome Reception Paseo	Sponsored by UnisysCargo [™] Solutions

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Exhibition Hall

Tuesday, 24 May

07h00 – 17h00

Conference Registration
Arizona Ballroom Foyer

Sponsored by
 **AIR CANADA**
CARGO

07h00 – 17h00

Exhibition Open
Arizona Ballroom Exhibition Hall

07h00 – 08h00

Breakfast
Arizona Ballroom Exhibition Hall

Sponsored by
 **TURKISH**
CARGO

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**Sonoran Sky Ballroom
& Exhibition Hall**

Tuesday, 24 May

Opening Plenary Sponsored by **ibsssoftware**

08h00 – 08h05

Welcome Address

Frederic Leger, President at CNS
Sonoran Sky Ballroom

08h05 – 08h10

Address

Brandon Fried, Executive Director at The Airforwarders Association
Sonoran Sky Ballroom

08h10 – 08h30

Air Cargo Economic Outlook

Marie Owens Thomsen, Chief Economist at IATA
Sonoran Sky Ballroom

08h30 – 08h50

Opening Keynote

Andrés Bianchi, CEO at LATAM Cargo
Sonoran Sky Ballroom

08h50 – 09h10

Keynote

Michelle Halkerston, President & CEO at Hassett Logistics
Sonoran Sky Ballroom

09h10 – 09h30

Keynote - Partnerships

Patrick Moebel, President at FedEx Trade Networks
Sonoran Sky Ballroom

09h30 – 09h50

Coordination & Integration of the Partner Ecosystem

David West, Head of Cargo Americas at IBS Software
Sonoran Sky Ballroom

09h50 – 10h10

Fireside Chat: How will digital innovations increase air cargo revenues?

Rodney Melton, Senior Industry Director for Travel and Transportation at Unisys
Mike White, President, Trade Network Consultants
Sonoran Sky Ballroom

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Sonoran Sky Ballroom
& Exhibition Hall

Tuesday, 24 May

Opening Plenary Sponsored by **ibsssoftware**

- 10h10 – 10h30** **Cultivating a Dangerous Goods Safety Culture Across the Air Supply Chain**
Ben Supko, Executive Director Office of Hazardous Materials Safety at FAA
Sonoran Sky Ballroom
- 10h30 – 11h00** **Networking Break**
Arizona Ballroom Exhibition Hall Sponsored by **FedEx** Logistics
- 11h00 – 12h00** **Panel: Addressing end-to-end sustainability in air cargo**
Asok Kumar, Executive Vice-President Global Head of Airfreight at DB Schenker
Ashwin Bhat, Chief Commercial Officer at Lufthansa Cargo
Cristina Onate, Vice President Marketing and Product Development at LATAM Cargo
Robert Horton, Vice President Environmental Affairs at DFW
Matthew Saks, Vice President Airline Marketing at Airbus
Moderator: Brendan Sullivan, Global Head of Cargo at IATA
Sonoran Sky Ballroom
- 12h00 – 12h20** **The Power of Yes - Success Story**
Martin Drew, Senior Vice President Sales & Cargo at Etihad
Sonoran Sky Ballroom
- 12h20 – 12h30** **CNS Looking Forward**
Frederic Leger, President at CNS
Sonoran Sky Ballroom
- 12h30 – 13h30** **Networking Lunch**
Arizona Ballroom Exhibition Hall Sponsored by 

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Exhibition Hall & Innovation Stage

Tuesday, 24 May

Innovation Stage Sponsored by 

- 13h30 – 13h35** **Welcome – Invitation to the Innovation Stage**
John Ackerman, Executive Vice President Global Strategy and Development at DFW
- 13h35 – 14h00** **Airport Future Proofing through Innovation**
Paul Puopolo, Executive Vice President, Innovation at DFW
- 14h00 – 14h30** **DFW's Plan for the Future Airport Facility Design**
Khaled Naja, Executive Vice President, Infrastructure and Development at DFW
- 14h30 – 15h00** **Panel: Addressing Digitization in the Cargo Community**
Robert Fordee, Executive Vice President Global Cargo Services at Menzies Aviation
Brandon Fried, Executive Director at Air Forwarders Association
Jean Verheyen, CEO at Nallian
Moderator: Bill Nesbitt, Senior Manager Cargo Business Development at DFW
- 15h00 – 15h30** **Networking Break** Sponsored by
Arizona Ballroom Exhibition Hall 
- 15h30 – 15h50** **Digitization and Automation of the Air Cargo Industry - is Collaboration the key to quicker adoption and success?**
Vitaly Smilianets, CEO and Founder at Awery Aviation Software
Tristan Koch, Chief Commercial Officer at Awery Aviation Software
- 15h50 – 16h10** **Warehouse of the Future**
Robert Fordee, Executive Vice President Global Cargo Services at Menzies Aviation
- 16h10 – 16h30** **Boosting the digital maturity of your community in a step-by-step approach/Enabling a future-oriented vision**
Sara Van Gelder, Community Solutions Manager at Nallian
- 16h30 – 16h50** **Closing the Technology and Process Gap in Air Cargo with Best In Class Digitalization Practices from other Industries**
Matt Petot, CEO at CargoAI
- 16h50 – 17h10** **The Future of Passenger and Cargo Data Fusion; Visions for the Next Decade**
Fred Werginz, Head of Commercial Operations – Americas, CHAMP Cargosystems

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Exhibition Hall & Innovation Stage

Wednesday, 25 May

Innovation Stage Sponsored by  DALLAS FORT WORTH INTERNATIONAL AIRPORT

07h30 – 16h00 **Conference Registration** Sponsored by
Arizona Ballroom Foyer  AIR CANADA CARGO

07h30 – 16h00 **Exhibition Open**
Arizona Ballroom Exhibition Hall

07h30 – 08h30 **Breakfast** Sponsored by
Arizona Ballroom Exhibition Hall  SmartKargo

08h30 – 09h00 **Business Case for Alternative Data**
Brian Clancy, Managing Director at Logistics Capital & Strategy

09h00 – 09h30 **Air Cargo Predictive Analytics – Optimize Revenue and Gain New Revenue Streams**
Rodney Melton, Senior Industry Director for Travel and Transportation at Unisys

09h30 – 10h00 **Air Canada Cargo: An Air Cargo Digital Journey**
Arnaud Meunier, Product Manager TACT Solutions at IATA
Phil Siponen, Engagement Manager CargoIS at IATA
Sebastien Podgorski, Senior Manager, Pricing, Interline & Distribution at Air Canada

10h00 – 10h30 **Winning from 21st Century Digital Distribution**
Simson Demmer, VP Partnerships at cargo.one

10h30 – 11h00 **Networking Break** Sponsored by
Arizona Ballroom Exhibition Hall  flexport.

11h00 – 11h30 **Achieving CO2 Net Zero to meet industry requirements**
Robert Horton, Vice President Environmental Affairs at DFW

11h30 – 12h00 **Innovative Unmanned Cargo Transport**
Kal Petrov, Director of New market Development at DRONAMICS

12h00 – 12h30 **Standardizing Digital Contracts for Airlines and Freight Forwarders**
Edip Pektas, Founder at Airblox

12h30 – 13h30 **Networking Lunch** Sponsored by
Arizona Ballroom Exhibition Hall  swissport

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Exhibition Hall & Innovation Stage

Wednesday, 25 May

Innovation Stage Sponsored by 

- 13h30 – 13h50** **Capacity Crunch: challenges and solutions from a ground handling point of view**
 Hendrik Leysens, Vice President Global Operations - Cargo at Swissport
- 13h50 – 14h10** **How Cargo Community System Can Transform an Airport Ecosystem**
 Amar More, CEO at Kale Logistics Solutions
- 14h10 – 14h40** **Improving Dangerous Goods Transportation and Training: DG AutoCheck and DG Compass**
 Pablo Castellon, Senior Manager Industry Solutions at IATA
 Ivica Kovacic, Head Training Product Management at IATA
- 14h40 – 15h00** **Tackling the Lithium Battery Challenge: CEIV Lithium Battery**
 Ronald Schaefer, Senior Principal IATA Consulting at IATA
- 19h00 – 20h00** **Cocktail Reception**
 Sonoran Sky Ballroom Foyer  Sponsored by
- 20h00 – 22h00** **Networking Dinner**
 Sonoran Sky Ballroom  Sponsored by 

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