

CNS >  
**PARTNERSHIP  
CONFERENCE**

**2018** >>>

La Quinta Resort & Club  
Palm Springs, California, May 6 – 8



**CONFERENCE AGENDA**  
PREPARING FOR TOMORROW'S REALITY

Golf Tournament & Welcome Agenda		
Time	Event	Location
06:30-07:30	<b>Golf Registration &amp; Breakfast</b> <i>Sponsored by SkyTeam</i>	Mountain Dunes Course
07:30-13:00	<b>CNS Partnership Golf Classic Shotgun Start</b> <i>Sponsored by SkyTeam</i>	Mountain Dunes Course
13:00-14:00	<b>Golfers Luncheon</b> <i>Sponsored by UPS</i>	Mountain Dunes Club House
15:00-18:00	<b>Conference Registration</b>	Fiesta Ballroom Foyer
14:00-18:00	<b>Exhibitor Set-up</b>	Fiesta Ballroom
18:00-20:00	<b>Welcome Cocktail Reception</b> <i>Sponsored by Qatar Cargo</i>	Main Lawn

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Main Plenary		
Time	Event	Location
07:00-15:30	Conference Registration	Fiesta Ballroom Foyer
07:00-18:00	Exhibition Open	Fiesta Ballroom
07:00-08:00	Breakfast – Light continental <i>Sponsored by American Airlines Cargo</i>	Fiesta Ballroom
08:00-08:15	Welcome & Conference Overview <i>Michael White, President, CNS</i>	Flores Ballroom
08:15-08:30	CNS Review/Preview of Board 2017/2018 <i>Brandon Fried, Chairman, CNS Advisory Board and Michael White, President, CNS</i>	Flores Ballroom
08:30-09:00	Keynote Address <i>Dr. Alexis von Hoensbroech, Board Member, Products &amp; Sales, Lufthansa Cargo AG</i>	Flores Ballroom
09:00-10:15	Trends, Challenges and Opportunities Shaping the Industry's Future <i>Moderator: Glyn Hughes, Global Head, Cargo, IATA</i> <i>Panelists:</i> <ul style="list-style-type: none"> <li>• <i>Shawn Cole, Vice President, Delta Cargo</i></li> <li>• <i>Phil Coughlin, Chief Strategy Officer, Expeditors International of Washington</i></li> <li>• <i>Michelle Halkerston, President &amp; CEO, Hasset Express</i></li> <li>• <i>Sanne Manders, Chief Operating Officer, Flexport</i></li> <li>• <i>Fred Ruggiero, Vice President, Cargo, Americas, Cathay Pacific Airways</i></li> </ul>	Flores Ballroom

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Exhibition Hall & Innovation		
Time	Event	Location
10:15-10:45	<b>Networking Break</b> <i>Sponsored by Kuehne + Nagel</i>	Fiesta Ballroom
10:45-11:15	<b>Air Cargo Economic Update</b> <i>John Heimlich, Vice President and Chief Economist, Airlines for America (A4A)</i>	Innovation Stage
11:45-12:15	<b>Using Technology to Address the Security Challenges of Today and Tomorrow</b> <i>Pauline E. Leary, Ph.D., Technical Solutions Engineer, Smiths Detection</i>	Innovation Stage
12:15-13:30	<b>Networking Lunch</b> <i>Sponsored by DHL Aviation &amp; DHL Express</i>	Fiesta Ballroom
13:30-14:00	<b>B2B2C or just B2C? - Future of International Air eCommerce</b> <i>Brian P. Clancy, Managing Director, Logistics Capital &amp; Strategy, LLC.</i>	Innovation Stage
14:30-15:00	<b>CEIV Pharma Update</b> <i>Ronald Schaefer, Assistant Director, Cargo, Ground Operations and CEIV Consulting, IATA</i>	Innovation Stage
15:00-15:30	<b>Networking Break</b> <i>Sponsored by FedEx</i>	Fiesta Ballroom
15:30-16:00	<b>Preparing for the Inevitable: How Aviation Actors and Nonprofits Work Together When Planning for Humanitarian Crises</b> <i>Liz Bloomfield, Director of Humanitarian Programs, Airlink</i>	Innovation Stage
16:00	<b>Open for Networking</b>	



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Exhibition Hall & Innovation Stage		
Time	Event	Location
07:30-15:00	Conference Registration	Fiesta Ballroom Foyer
07:30-18:00	Exhibition Open	Fiesta Ballroom
07:30-08:30	Breakfast – Light continental	Fiesta Ballroom
08:30-09:00	<b>PayCargo-CNS Partnership: Disrupting the Norm</b> <i>Eduardo Del Riego, CEO, PayCargo</i>	Innovation Stage
09:30-10:00	<b>Security Canine</b> <i>Jennifer Haigh, Cargo Screening, Business Development Manager, K2 Solutions, Inc.</i>	Innovation Stage
10:00-10:30	<b>Networking Break</b> <i>Sponsored by Worldwide Flight Services</i>	Fiesta Ballroom
10:30-11:15	<b>Airport Partnerships: Driving Solutions</b> <i>Moderator: Bryan Schreiber, Manager, Business Development – Air Cargo, Columbus Regional Airport Authority</i> <i>Panelists:</i> <ul style="list-style-type: none"> <li><i>Milton De La Paz, Vice President, Airline Relations, Dallas Fort Worth International Airport</i></li> <li><i>Daniel B. Muscatello, Associate Vice President, Landrum &amp; Brown</i></li> <li><i>David Whitaker, Chief Commercial Officer, Columbus Regional Airport Authority</i></li> </ul>	Innovation Stage
11:30-12:00	<b>Putting the Puzzle Together: Reduce Airport Congestion and Driver Waiting Time through Technology</b> <i>Joshua Wolf, CEO and Founder, CargoSprint</i>	Innovation Stage
12:00-13:00	<b>Networking Lunch</b> <i>Sponsored by Turkish Cargo</i>	Fiesta Ballroom
13:00-13:30	<b>The Future Vision for Air Cargo</b> <i>Fatih Cigal, Cargo Marketing Senior Vice President, Turkish Cargo</i>	Innovation Stage



14:00-14:30	<b>The Future of Autonomous Vehicles in the Air Cargo Industry</b> <i>Dan Murray, Vice President, American Transportation Research Institute</i>	Innovation Stage
15:00-15:30	<b>Leveraging the Strengths of Direct Data</b> <i>Philippe Siponen, Engagement Manager, CargoIS Direct Data, IATA</i>	Innovation Stage
15:30	<b>Open for Networking</b>	
19:00-22:00	<b>Cocktail Reception &amp; Gala Dinner</b> <i>Cocktail Sponsored by Flexport &amp; WGA</i> <i>Dinner Sponsored by AirFrance/KLM/Martinair Cargo</i>	Flores Ballroom



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