

CNS>
**PARTNERSHIP
CONFERENCE**

2018 >>>

La Quinta Resort & Club
Palm Springs, California, May 6 – 8



CONFERENCE AGENDA
PREPARING FOR TOMORROW'S REALITY

Golf Tournament & Welcome Agenda

06:30-07:30	Golf Registration & Breakfast
07:30-13:00	CNS Partnership Golf Classic Shotgun Start
13:00-14:00	Golfers Luncheon
15:00-18:00	Conference Registration
12:00-18:00	Exhibitor Set-up
18:00-20:00	Welcome Cocktail Reception

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Main Plenary Agenda

07:00-15:30	Conference Registration
07:00-18:00	Exhibition Open
07:00-08:00	Breakfast – Light continental
08:00-08:15	Welcome & Conference Overview <i>President, CNS</i>
08:15-08:30	CNS Review/Preview of Board 2017/2018 <i>Brandon Fried, Chairman, CNS Advisory Board</i>
08:30-09:00	Keynote Address <i>Elon Musk, CEO at Tesla – Invited</i>
09:00-10:15	Trends, challenges and opportunities shaping the industry's future <i>Moderator: Dirk-Maarten Molenaar, Partner & Managing Director, Boston Consulting Group</i> <i>Panelists:</i> <ul style="list-style-type: none"> • <i>Shawn Cole, VP of Cargo, Delta – Invited</i> • <i>Dr. Alexis von Hoensbroech, Board Member, Products & Sales, Lufthansa Cargo AG</i> • <i>Ryan Peterson, CEO, Flexport</i> • <i>Greg Martin, Senior Vice President, Air Logistics, Kuehne + Nagel – Invited</i>



Exhibition Hall & Networking Agenda

10:15-10:45	Networking Break
10:45-11:15	Air Cargo Economic Update <i>John Heimlich, Vice President and Chief Economist, A4A – Invited</i>
11:45-12:15	Security Update <i>Presented by Smiths Detection</i>
12:15-13:30	Networking Lunch
13:30-18:00	Open for Networking
13:30-14:00	B2C- Future of International Air eCommerce <i>Brian P. Clancy, Managing Director, Logistics Capital & Strategy, LLC.</i>
14:30-15:00	ACI-NA Economic Update <i>To be confirmed</i>
15:00-15:30	Networking Break
15:30-16:00	PayCargo Update <i>Eduardo Del Riego, CEO, PayCargo and Mike White, Vice President, CNS</i>
16:00-16:30	CEIV Pharma Update <i>Ronald Schaefer, Assistant Director, Cargo, Ground Operations and CEIV Consulting, IATA</i>
19:00-22:00	Cocktail Reception & Networking Dinner



Exhibition Hall & Networking Agenda

08:30-09:00	AirLink Humanitarian Relief Update <i>To be confirmed</i>
09:30-10:00	Security Canine <i>Presented by MSA Security</i>
10:00-10:30	Networking Break
10:30-11:15	Airport Partnerships: Driving Solutions <i>Moderator: To be confirmed</i> <i>Panelists:</i> <ul style="list-style-type: none"> • Ramon Olivares, Director, Property Services Division, Los Angeles World Airports • Daniel B. Muscatello, Associate Vice President, Landrum & Brown
11:30-12:00	Trucking Update <i>To be confirmed</i>
12:00-13:00	Networking Lunch
13:00-17:00	Open for Networking
13:00-13:30	The future of drones in the air cargo industry <i>To be confirmed</i>
14:00-14:30	The future of autonomous vehicles in the air cargo industry <i>To be confirmed</i>
15:00-15:30	IATA CargoIS – Leveraging the Strengths of Direct Data This session will demonstrate how CargoIS Direct Data addresses key air cargo market intelligence needs to allow you to increase your bottom line today and maintain a strong competitive advantage. <ul style="list-style-type: none"> • Philippe Siponen, Engagement Manager, CargoIS Direct Data, IATA
16:00-16:30	Cargo Aircraft Technology Update <i>To be confirmed</i>
19:00-22:00	Cocktail Reception & Gala Dinner

