



CNS 
**PARTNERSHIP
CONFERENCE**
2018 

La Quinta Resort & Club
Palm Springs, California, May 6 – 8



CONFERENCE AGENDA
PREPARING FOR TOMORROW'S REALITY



Golf Tournament & Welcome		
Time	Event	Location
06:30-07:30	Golf Registration & Breakfast <i>Sponsored by SkyTeam</i>	Mountain Dunes Course
07:30-13:00	CNS Partnership Golf Classic Shotgun Start <i>Sponsored by SkyTeam</i>	Mountain Dunes Course
13:00-14:00	Golfers Luncheon <i>Sponsored by UPS</i>	Mountain Dunes Club House
15:00-18:00	Conference Registration	Fiesta Ballroom Foyer
14:00-18:00	Exhibitor Set-up	Fiesta Ballroom
18:00-20:00	Welcome Cocktail Reception <i>Sponsored by Qatar Cargo</i>	Main Lawn



PREPARING for
TOMORROW'S
REALITY

CNS >
**PARTNERSHIP
CONFERENCE**
2018 >>>

La Quinta Resort & Club
Palm Springs, California, May 6 – 8

Main Plenary		
Time	Event	Location
07:00-15:30	Conference Registration	Fiesta Ballroom Foyer
07:00-18:00	Exhibition Open	Fiesta Ballroom
07:00-08:00	Breakfast – Light continental <i>Sponsored by American Airlines Cargo</i>	Fiesta Ballroom
08:00-08:15	Welcome & Conference Overview <i>Michael White, President, CNS</i>	Flores Ballroom
08:15-08:30	CNS Review/Preview of Board 2017/2018 <i>Brandon Fried, Chairman, CNS Advisory Board and Michael White, President, CNS</i>	Flores Ballroom
08:30-09:00	Keynote Address <i>Dr. Alexis von Hoensbroech, Chief Commercial Officer, Lufthansa Cargo AG</i>	Flores Ballroom
09:00-10:15	Trends, Challenges and Opportunities Shaping the Industry's Future <i>Moderator: Glyn Hughes, Global Head, Cargo, IATA</i> <i>Panelists:</i> <ul style="list-style-type: none"> • <i>Shawn Cole, Vice President, Delta Cargo</i> • <i>Phil Coughlin, Chief Strategy Officer, Expeditors International of Washington</i> • <i>Michelle Halkerston, President & CEO, Hasset Express</i> • <i>Sanne Manders, Chief Operating Officer, Flexport</i> • <i>Fred Ruggiero, Vice President, Cargo, Americas, Cathay Pacific Airways</i> 	Flores Ballroom

PREPARING for
TOMORROW'S
REALITY



CNS 
**PARTNERSHIP
CONFERENCE**
2018 

La Quinta Resort & Club
Palm Springs, California, May 6 – 8

Exhibition Hall & Innovation Stage		
Time	Event	Location
10:15-10:45	Networking Break <i>Sponsored by Kuehne + Nagel</i>	Fiesta Ballroom
10:45-11:15	Air Cargo Economic Update <i>John Heimlich, Vice President and Chief Economist, Airlines for America (A4A)</i>	Innovation Stage
11:45-12:15	Using Technology to Address the Security Challenges of Today and Tomorrow <i>Pauline E. Leary, Ph.D., Technical Solutions Engineer, Smiths Detection</i>	Innovation Stage
12:15-13:30	Networking Lunch <i>Sponsored by DHL Aviation & DHL Express</i>	Fiesta Ballroom
13:30-14:00	B2B2C or just B2C? - Future of International Air eCommerce <i>Brian P. Clancy, Managing Director, Logistics Capital & Strategy, LLC.</i>	Innovation Stage
14:30-15:00	CEIV Pharma Update <i>Ronald Schaefer, Assistant Director, Cargo, Ground Operations and CEIV Consulting, IATA</i>	Innovation Stage
15:00-15:30	Networking Break <i>Sponsored by FedEx</i>	Fiesta Ballroom
15:30-16:00	Preparing for the Inevitable: How Aviation Actors and Nonprofits Work Together When Planning for Humanitarian Crises <i>Liz Bloomfield, Director of Humanitarian Programs, Airlink</i>	Innovation Stage
16:00	Open for Networking	



PREPARING for
TOMORROW'S
REALITY



**PARTNERSHIP
CONFERENCE**

2018 

La Quinta Resort & Club
Palm Springs, California, May 6 – 8

Exhibition Hall & Innovation Stage		
Time	Event	Location
07:30-15:00	Conference Registration	Fiesta Ballroom Foyer
07:30-18:00	Exhibition Open	Fiesta Ballroom
07:30-08:30	Breakfast – Light continental	Fiesta Ballroom
08:30-09:00	PayCargo-CNS Partnership: Disrupting the Norm <i>Eduardo Del Riego, CEO, PayCargo</i>	Innovation Stage
09:30-10:00	Security Canine <i>Jennifer Haigh, Cargo Screening, Business Development Manager, K2 Solutions, Inc.</i>	Innovation Stage
10:00-10:30	Networking Break <i>Sponsored by Worldwide Flight Services</i>	Fiesta Ballroom
10:30-11:15	Airport Partnerships: Driving Solutions <i>Moderator: Bryan Schreiber, Manager, Business Development – Air Cargo, Columbus Regional Airport Authority</i> <i>Panelists:</i> <ul style="list-style-type: none"> <i>Milton De La Paz, Vice President, Airline Relations, Dallas Fort Worth International Airport</i> <i>Michael Webber, Associate Vice President, Landrum & Brown</i> <i>David Whitaker, Chief Commercial Officer, Columbus Regional Airport Authority</i> 	Innovation Stage
11:30-12:00	Putting the Puzzle Together: Reduce Airport Congestion and Driver Waiting Time through Technology <i>Joshua Wolf, CEO and Founder, CargoSprint</i>	Innovation Stage
12:00-13:30	Networking Lunch <i>Sponsored by Turkish Cargo</i>	Fiesta Ballroom
14:00-14:30	The Future of Autonomous Vehicles in the Air Cargo Industry <i>Dan Murray, Vice President, American Transportation Research Institute</i>	Innovation Stage



PREPARING for
TOMORROW'S
REALITY

CNS 
**PARTNERSHIP
CONFERENCE**
2018 

La Quinta Resort & Club
Palm Springs, California, May 6 – 8

15:00-15:30	Leveraging the Strengths of Direct Data <i>Philippe Siponen, Engagement Manager, CargoIS Direct Data, IATA</i>	Innovation Stage
15:30-19:00	Open for Networking	
19:00-22:00	Cocktail Reception & Gala Dinner <i>Cocktail Sponsored by Flexport & WGA</i> <i>Dinner Sponsored by AirFrance/KLM/Martinair Cargo</i>	Flores Ballroom

PREPARING for
TOMORROW'S
REALITY



CNS >
**PARTNERSHIP
CONFERENCE**
2018 >>>

La Quinta Resort & Club
Palm Springs, California, May 6 – 8